



Venkat Pydimarri PAHM, CMFS

BUILDING SUSTAINABLE COMPETITIVE ADVANTAGE USING INNOVATION & AUTOMATION

FORBES TECHNOLOGY COUNCIL MEMBER, BOARD MEMBER OF IT EDUCATION @ AMERICA'S HEALTH INSURANCE PLANS, VENKAT IS A **GLOBAL BUSINESS LEADER** AND INDUSTRY EXPERT WITH AN IMPECCABLE RECORD OF TRANSFORMATIONAL VALUE DELIVERY THROUGH INNOVATION IN THE NEW AGE DIGITAL SOLUTIONS FACILITATING SUSTAINABLE COMPETITIVE ADVANTAGE. SEASONED IN PROPELLING MULTI-FOLD GROWTH AND GENERATING TRACTION IN INTERNATIONAL MARKETS DESPITE INTENSE MARKET PRESSURE.

Growth architect envisioning and building high impact products/solutions adapting the latest technology trends viz., digital, mobility and cloud. Strategist leading next generation organizations leveraging collaborative solutions and productized offerings. Motivational leader building and leading high performance teams servicing life-critical industry segments. Ambitious performer/seeker driving customer acquisition, retention by leading and enabling sales teams, market strategy backed by service delivery ensuring adroit alignment of enterprise assets to market needs. Very strong general management and P&L experience. **An avid trainer with guest lecture/speaking/workshop assignments in schools of repute.** Venkat has patent ready product designs in Healthcare, Financial Services, Compliance and Retail.

Numbers

\$150Mn	Growth	Affiliation	Portfolio	Large Deal	Team	24Years	Collab	Mentoring
Digital & Automation	3x Topline ~6%GP	Forbes, AHIP Board	65+ Customers	\$465Mn	4,625	Global IT 9 Nations 5 Regions	6 Alliances	2,200 Mentees

Work Experience



April 2011 -

Executive Vice President

Digital, Productization, Alliances, CoEs & Delivery



Feb 2008 – Mar 2011

Global Head, BPM & Alliances

**Capital Markets
Managed Services**



1993-2008

General Manager

Financial Services Group

Last 5 Years



Education



MIT Sloan School

In Artificial Intelligence & Business Strategy



Asian Institute of Management

Philippines
MBA, General Management



Indian Institute of Management Ahmedabad, Bangalore

Management Development Programs



KLU

B.Tech Computer Science & Engineering

When not busy at Work

Music Reading Volunteer



Workout



Travel